



**What our Clients have to say about us**



*"On engaging Momenta, we have only ever had the utmost support, every request has been dealt with efficiently, effectively and in record time."*

*"The calibre of the trainers we used was excellent, they were very professional at all times and related to both the subject and delegates."*

**Understanding your business**

Your Resourcing Partner

## Technical & Regulatory Learning & Development Resource

Recent events have focused the minds' of customers, regulators and government on the technical skills and knowledge of the practitioners within the financial services industry.

This has and will continue to affect staff at all levels especially approved persons, senior managers, compliance staff, product design staff and obviously sales staff.

There is strong political will for a step change in technical skills and knowledge across the financial services industry.

That is where Momenta can help you - whether it is to help you design you L&D strategy, design a programme of L&D events or simply provide professional contract staff to support in the delivery of an internally created programme.

Momenta has access to over 600 learning and development professionals with knowledge & experience across a spectrum of disciplines within financial services.

All of the core team of consultants, project managers and L&D professionals have many years experience in their particular discipline. Most will have been at the sharp end of the operational aspects for their particular area of expertise.

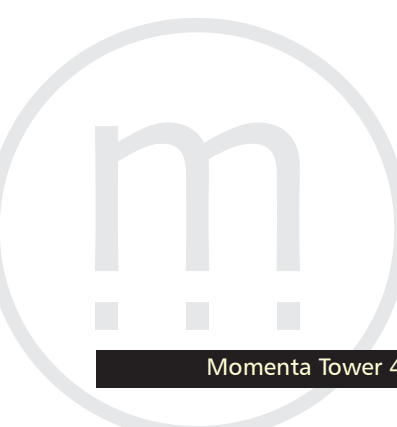
That first hand knowledge makes it easier for us ensure that we understand your requirement fully by working in partnership with you. We will endeavour not only to match people with the relevant knowledge, skills and experience to your business but also ensure they also fit your culture. The intimate knowledge of our resourcing team, who have worked with our L&D contract professionals for many years enables us to do this very effectively.

**Areas of expertise**

**We specialise in:**

- Wholesale & retail banking
- Wholesale & retail insurance
- Wholesale and retail investments
- Corporate and Individual Pensions
- Financial Advice in the retail and SME markets

Whilst we can provide resource to help deliver internal programmes we also provide a fully bespoke TNA, design, delivery and assessment capability.



Resourcing

Short or long term needs

Some times we find businesses just need L&D resource for a short term project – for example, it may be a new product launch, it may be a change in regulation, or the introduction of a new sales process.

If the internal resource is not able to fully support the programme, either because of the volume of training required or lack of the right set of skills or knowledge, Momenta can help support the business.

Alternatively, you may want longer term support to replace internal resource in order to give your business more flexibility.

Innovative & pragmatic approach

Where we are asked to support the design of a learning and development solution we have a reputation for coming up with innovative approaches. We are very aware that training can be disruptive to the business even though it is an imperative. We will therefore look for solutions that create the desired outcome whilst causing the least disruption.

Our business centric, pragmatic approach helps us focus on the ‘real world’ environment and helps you create solutions that will embed long-lasting change in the organisation.

Quality assurance

ISO9001:2000



We are very proud of our long term relationships with our clients many of which go back 10 years or more. This is because we work closely with our clients to fully match our quality assured contract staff to the profile required for each particular project.

We operate an extremely thorough recruitment process for all our professional contract staff which has been quality assured to the internationally recognised ISO 9000:2001 standards.

Our Clients

*“Feedback from the Senior Regulated Sales Managers together with individual coaching they received has been very complimentary and is a testament to the content, pace and delivery of the course provided by Momenta”*



About Momenta

Tel: 020 7374 6600

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Momenta provide quality resource, consulting expertise and people development for financial services companies in the UK.

We work with you to ensure that you can meet today’s challenges so as to achieve tomorrow’s success.

To find out more about our resourcing services, please contact Lee Davies on: 020 7374 6600

